



SIGNIFICANT ESTATE SALES





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7 Montecito Estates Sold in 7 Months!

Because of our extensive marketing, I've been able to sell 7 significant Montecito homes within the last 7 months. Extensive marketing is always valuable, but in a slow market it's absolutely essential. If I can help you with any of your real estate needs don't hesitate to call for a confidential discussion of the current market.

Call Harry Kolb today at 805.452.2500 for more details.

Sotheby's
INTERNATIONAL REALTY
1106 Coast Village Road
Montecito, CA 93108

Harry W. Kolb
Senior Estate Agent
(805) 452-2500 Cell
(805) 969-2948 Office
(805) 965-8627 Assistant
www.HarryKolb.com
Harry@HarryKolb.com

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SOTHEBY'S INTERNATIONAL REALTY

CONGRATULATES A SELECTION OF
MARCH SIGNIFICANT SALES

Sotheby's International Realty's Santa Barbara Region is consistently an industry leader in the area. We proudly represent Santa Barbara, Carpinteria, Summerland, Montecito, the Santa Ynez Valley and everything in-between. We boast an intimate knowledge of the local community, its history, culture, local concerns and distinctive properties. The environment of our offices fosters dedication that leads to extraordinary results.

Sotheby's International Realty proudly congratulates our inviting, discreet, savvy, and refined agents on their extraordinary sales in March.



HARRY KOLB | Montecito Coast Village Road Brokerage
1037/1045 Alston Road | Offered at \$7,950,000
harry.kolb@sothebyshomes.com • 805.452.2500
Harry Kolb represented the seller side of this transaction.

PIPPA DAVIS | Montecito Coast Village Road Brokerage
pippa.davis@sothebyshomes.com • 805.886.0174
Pippa Davis represented the buyer side of this transaction.



STEFANI TALIAFERRO | Montecito Upper Village Brokerage
650 San Ysidro Road | Offered at \$6,950,000
Stefani.Taliaferro@sothebyshomes.com • 805.448.1867
Stefani Taliaferro represented the seller side of this transaction.

MARIE LARKIN | Montecito Upper Village Brokerage
marie.larkin@sothebyshomes.com • 805.452.9291
Marie Larkin represented the buyer side of this transaction.



SUZANNE PERKINS | Montecito Coast Village Road Brokerage
1724 Mira Vista Ave | Offered at \$2,295,000
suzanne.perkins@sothebyshomes.com • 805.895.2138
Suzanne Perkins represented the buyer side of this transaction.

VIVIENNE LEEBOSH | Montecito Coast Village Road Brokerage
vivienne.leebosh@sothebyshomes.com • 805.689.5613
Vivienne Leebosh represented the buyer side of this transaction.



SUZANNE PERKINS | Montecito Coast Village Road Brokerage
565 Valley Club | Offered at \$2,950,000
suzanne.perkins@sothebyshomes.com • 805.895.2138
Suzanne Perkins represented the seller side of this transaction.

VIVIENNE LEEBOSH | Montecito Coast Village Road Brokerage
vivienne.leebosh@sothebyshomes.com • 805.689.5613
Vivienne Leebosh represented the seller side of this transaction.

BARBARA GREEN | Santa Barbara Brokerage
barbara.green@sothebyshomes.com • 805.452.9003
Barbara Green represented the buyer side of this transaction.



ALEX KING | Montecito Upper Village Brokerage
5372 Rincon Beach Park Dr | Offered at \$2,485,000
alex.king@sothebyshomes.com • 805.689.9900
Alex King represented the seller side of this transaction.

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Extraordinary Lives*

MONTECITO COAST VILLAGE ROAD BROKERAGE
1106 Coast Village Road
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805.963.1391

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CONGRATULATES A SELECTION OF
SEPTEMBER'S SIGNIFICANT SALES

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PEGGY OLCESE | Montecito Upper Village Brokerage
1360 E. Mountain Drive | Offered at \$15,300,000
peggyolcese@sothebyshomes.com • 805.895.6757
Peggy Olcese represented the seller side of this transaction.



FRANK ABATEMARCO | Montecito Upper Village Brokerage
1610 E Mountain Drive | Offered at \$14,995,000
frank.abatemarco@sothebyshomes.com • 805.450.7477
Frank Abatemarco represented the buyer side of this transaction.



HARRY KOLB | Montecito Coast Village Road Brokerage
28 | Hot Springs | Offered at \$6,295,000
harrykolb@sothebyshomes.com • 805.452.2500
Harry Kolb represented the seller side of this transaction.



CRISTAL CLARKE | Montecito Upper Village Brokerage
2232 Camino del Rosario | Offered at \$4,475,000
cristal.clarke@sothebyshomes.com • 805.886.9378
Cristal Clarke represented both the buyer and seller side of this transaction.



JOY BEAN | Santa Barbara Brokerage
1077 Summit Road | Offered at \$4,125,000
joybean@sothebyshomes.com • 503.975.7954
Joy Bean represented the seller side of this transaction.



REBECCA KRACKE | Santa Barbara Brokerage
3098 Bayshore Avenue | Offered at \$2,299,000
rebecca.kracke@sothebyshomes.com • 805.701.8015
Rebecca Kracke represented the seller side of this transaction.



DAVE KENT | Montecito Upper Village Brokerage
1127 Dulzura Drive | Offered at \$2,495,000
dave.kent@sothebyshomes.com • 805.969.2149
Dave Kent represented the seller side of this transaction.

PHIL SHIRINIAN | Santa Barbara Brokerage
phil.shirinian@sothebyshomes.com • 805.637.8722
Phil Shirinian represented the buyer side of the transaction.

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FEBRUARY SIGNIFICANT SALES

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TERRY RYKEN | Montecito Upper Village Brokerage
575 Refugio | Offered at \$10,990,000
terry.ryken@sothebyshomes.com • 805.896.6977

Terry Ryken represented the seller side of this transaction.

SUZANNE PERKINS | Montecito Coast Village Road Brokerage
suzanne.perkins@sothebyshomes.com • 805.895.2138

Suzanne Perkins represented the buyer side of this transaction.

DAN JOHNSON | Montecito Coast Village Road Brokerage
dan.johnson@sothebyshomes.com • 805.895.5150

Dan Johnson represented the buyer side of this transaction.



BOB LAMBORN | Montecito Coast Village Road Brokerage
361 Ortega Ridge Road | Offered at \$6,950,000
bob.lamborn@sothebyshomes.com • 805.689.6800

Bob Lamborn represented the seller side of this transaction.

JENNIFER BURROWS | Montecito Upper Village Brokerage
jennifer.burrows@sothebyshomes.com • 805.452.9291

Jennifer Burrows represented the seller side of this transaction.

HARRY KOLB | Montecito Coast Village Road Brokerage
harry.kolb@sothebyshomes.com • 805.452.2500

Harry Kolb represented the buyer side of this transaction.



DAN JOHNSON | Montecito Coast Village Road Brokerage
Parcel 111 Hollister Ranch | Offered at \$6,000,000
dan.johnson@sothebyshomes.com • 805.895.5150

Dan Johnson represented the seller side of this transaction.



KEVIN SCHMIDTCHEN | Santa Barbara Brokerage
3475 Marina Drive | Offered at \$4,950,000
kevin.schmidtchen@sothebyshomes.com • 805.689.6877

Kevin Schmidtchen represented the buyer side of this transaction.



MARIE LARKIN | Montecito Upper Village Brokerage
1133 Camino Viejo | Offered at \$2,295,000
marie.larkin@sothebyshomes.com • 805.680.2525

Marie Larkin represented the seller side of this transaction.

DON ELCONIN | Santa Barbara Brokerage
don.elconin@sothebyshomes.com • 805.452.1221

Don Elconin represented the buyer side of this transaction.



CRISTAL CLARKE | Montecito Upper Village Brokerage
1215 Mesa Road | Offered at \$2,250,000
cristal.clarke@sothebyshomes.com • 805.886.9378

Cristal Clarke represented the seller side of this transaction.

SANDY STAHL | Montecito Upper Village Brokerage
sandy.stahl@sothebyshomes.com • 805.689.1602

Sandy Stahl represented the seller side of this transaction.



TIFFANY DORE | Santa Barbara Brokerage
1810 Mission Ridge Road | Offered at \$2,595,000
tiffany.dore@sothebyshomes.com • 805.689.1052

Tiffany Dore represented the seller side of this transaction.

MONTECITO COAST VILLAGE ROAD BROKERAGE
1106 Coast Village Road
805.969.9993

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TERRY RYKEN | Montecito Upper Village Brokerage
575 Refugio | Offered at \$10,990,000
terry.ryken@sothebyshomes.com • 805.896.6977

Terry Ryken represented the seller side of this transaction.

SUZANNE PERKINS | Montecito Coast Village Road Brokerage
suzanne.perkins@sothebyshomes.com • 805.895.2138

Suzanne Perkins represented the buyer side of this transaction.

DAN JOHNSON | Montecito Coast Village Road Brokerage
dan.johnson@sothebyshomes.com • 805.895.5150

Dan Johnson represented the buyer side of this transaction.



DAN JOHNSON | Montecito Coast Village Road Brokerage
Parcel 111, Hollister Ranch | Offered at \$6,000,000

dan.johnson@sothebyshomes.com • 805.895.5150

Dan Johnson represented the seller side of this transaction.



MARIE LARKIN | Montecito Upper Village Brokerage
1133 Camino Viejo | Offered at \$2,295,000

marie.larkin@sothebyshomes.com • 805.680.2525

Marie Larkin represented the seller side of this transaction.

DON ELCONIN | Santa Barbara Brokerage
don.elconin@sothebyshomes.com • 805.452.1221

Don Elconin represented the buyer side of this transaction.



TIFFANY DORE | Santa Barbara Brokerage
1810 Mission Ridge Road | Offered at \$2,595,000

tiffany.dore@sothebyshomes.com • 805.689.1052

Tiffany Dore represented the seller side of this transaction.



BOB LAMBORN | Montecito Coast Village Road Brokerage
561 Ortega Ridge Road | Offered at \$6,950,000

bob.lamborn@sothebyshomes.com • 805.689.6800

Bob Lamborn represented the seller side of this transaction.

JENNIFER BURROWS | Montecito Upper Village Brokerage
jennifer.burrows@sothebyshomes.com • 805.452.9291

Jennifer Burrows represented the seller side of this transaction.

HARRY KOLB | Montecito Coast Village Road Brokerage
harry.kolb@sothebyshomes.com • 805.452.2500

Harry Kolb represented the buyer side of this transaction.



KEVIN SCHMIDTCHEN | Santa Barbara Brokerage
3475 Marina Drive | Offered at \$4,950,000

kevin.schmidtchen@sothebyshomes.com • 805.689.6877

Kevin Schmidtchen represented the buyer side of this transaction.



CRISTAL CLARKE | Montecito Upper Village Brokerage
1215 Mesa Road | Offered at \$2,250,000

crystal.clarke@sothebyshomes.com • 805.886.9378

Cristal Clarke represented the seller side of this transaction.

SANDY STAHL | Montecito Upper Village Brokerage
sandy.stahl@sothebyshomes.com • 805.689.1602

Sandy Stahl represented the seller side of this transaction.

MONTECITO COAST VILLAGE ROAD BROKERAGE
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805.969.9993

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HARRY KOLB, Montecito Coast Village Road Brokerage | FRANK ABATEMARCO, Montecito Upper Village Brokerage | 1709 Overlook, Offered at \$3,850,000
harry.kolb@sothebyshomes.com • 805.452.2500 | frank.abatemarco@sothebyshomes.com • 805.450.7477
Harry Kolb represented the seller side of this transaction | Frank Abatemarco represented the buyer side of this transaction



FRED BRADLEY, Montecito Upper Village Brokerage | RON BRAND, Montecito Coast Village Road Brokerage | 275 Olive Mill Road, Offered at \$3,800,000
fred.bradley@sothebyshomes.com • 805.689.8612 | ron.brand@sothebyshomes.com • 805.455.5045
Fred Bradley represented the seller side of this transaction | Ron Brand represented the buyer side of this transaction



EVELYN CAVINS AND JUSTIN CORRADO, Santa Barbara Brokerage | 5344 Rincon Beach Park Drive, Offered at \$2,395,000
evelyn.cavins@sothebyshomes.com • 805.689.7785 | justin.corrado@sothebyshomes.com • 805.451.9969
Evelyn Cavins and Justin Corrado represented both the buyer and seller side of this transaction

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DECEMBER SIGNIFICANT SALES

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HARRY KOLB | Montecito Coast Village Road Brokerage
4495 Via Abridada • Offered at \$6,800,000 | harry.kolb@sothebyshomes.com • 805.452.2500
Harry Kolb represented the seller side of this transaction.



TIFFANY DORE
Santa Barbara Brokerage
655 Oak Springs Road | Offered at \$3,100,000
tiffany.dore@sothebyshomes.com • 805.689.1052
Tiffany Dore represented the buyer side of this transaction.



JANET CAMINITE | Montecito Coast Village Road Brokerage
KAREN STRICKLAND | Montecito Upper Village Brokerage
1323 Arroyico Lane | Offered at \$2,895,000
janet.caminite@sothebyshomes.com • 805.896.7767
karen.strickland@sothebyshomes.com • 805.455.3226
Janet Caminite represented the seller side of this transaction.
Karen Strickland represented the buyer side of this transaction.



TIFFANY DORE | Santa Barbara Brokerage
CATHY O'NEILL | Santa Barbara Brokerage
1901 Las Tunas | Offered at \$2,750,000
tiffany.dore@sothebyshomes.com • 805.689.1052
catherine.oneill@sothebyshomes.com • 805.886.7760
Tiffany Dore and Cathy O'Neill represented the buyer side of this transaction.



SUZANNE PERKINS | Montecito Coast Village Road Brokerage
110 Summit Road | Offered at \$2,600,000
suzanne.perkins@sothebyshomes.com • 805.895.2138
Suzanne Perkins represented the seller side of this transaction.



GAIL BEUST
Santa Barbara Brokerage
2212 Camino Del Rosario | Offered at \$2,495,000
gail.beust@sothebyshomes.com • 805.689.3801
Gail Beust represented the seller side of this transaction.



DAN JOHNSON
Montecito Coast Village Road Brokerage
132 Hollister Ranch | Price Upon Request
dan.johnson@sothebyshomes.com • 805.895.5150
Dan Johnson represented the buyer side of this transaction.

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